

**GREATER TULSA ASSOCIATION OF REALTORS®**

*This is a legally binding Contract; if not understood, seek advice from an attorney.*

**ACKNOWLEDGMENT AND CONFIRMATION OF DISCLOSURES**

**It is hereby confirmed that prior to entering into Contract, the following items (as applicable) have been disclosed and/or delivered:**

**Buyer acknowledges and confirms that the Broker providing brokerage services to the Buyer has described and disclosed their duties and responsibilities to the Buyer prior to the Buyer signing this Contract.**

**(Applicable for in-house transactions only) Buyer acknowledges and confirms that the Broker is providing brokerage services to both Parties to the transaction prior to the Parties signing this Contract.**

**Buyer acknowledges receipt of Residential Property Condition Disclosure or Disclaimer Form** (as applicable to residential real property improved with not less than one nor more than two dwelling units) pursuant to Title 60 O.X., Section 831-839:

Buyer has received a Residential Property Condition Disclosure Statement Form (completed and signed by the Seller) and dated within 180 days of receipt.

Buyer has received a Residential Property Condition Disclaimer Statement Form (completed and signed by the Seller) and dated within 180 days of receipt.

This transaction is exempt from disclosure requirements pursuant to Title 60, O.S., Section 838.

Disclosure not required under the Residential Property Condition Disclosure Act.

**Buyer acknowledges receipt of Lead-Based Paint/Hazards Disclosures** with Appropriate Acknowledgment (if property constructed before 1978)

Buyer has signed the "Disclosure of Information on Lead-Based Paint and Lead-Based Paint Hazards" form, which has been signed and dated by Seller and applicable Licensee(s) and has also received a copy of the Lead-Based Paint Pamphlet titled "Protect Your Family From Lead in Your Home."

Property was constructed in 1978 or thereafter and is exempt from this disclosure.

The subject of this transaction is not a residential dwelling and does not require a disclosure on Lead-Based Paint/Hazards.

**Buyer acknowledges and confirms the above and further, Buyer acknowledges receipt of Estimate of Costs associated with this transaction and acknowledges that a Contract Information Booklet has been made available to the Buyer in print, or at [www.tulsarealtors.com](http://www.tulsarealtors.com).**

Buyer/Tenant Name (Printed): \_\_\_\_\_ Buyer/Tenant Name (Printed): \_\_\_\_\_

Buyer/Tenant Signature: \_\_\_\_\_ Buyer/Tenant Signature: \_\_\_\_\_

Dated: \_\_\_\_\_ Dated: \_\_\_\_\_

**Seller acknowledges and confirms that the Broker providing brokerage services to the Seller has described and disclosed their duties and responsibilities to the Seller prior to the Seller signing this Contract.**

**(Applicable for in-house transactions only) Seller acknowledges and confirms that the Broker is providing brokerage services to both Parties to the transaction prior to the Parties signing this Contract.**

**Seller further acknowledges receipt of Estimate of Costs associated with this transaction and that a Contract Information Booklet has been made available to the Seller in print, or at [www.tulsarealtors.com](http://www.tulsarealtors.com).**

Seller/Landlord Name (Printed): \_\_\_\_\_ Seller/Landlord Name (Printed): \_\_\_\_\_

Seller/Landlord Signature: \_\_\_\_\_ Seller/Landlord Signature: \_\_\_\_\_

Dated: \_\_\_\_\_ Dated: \_\_\_\_\_

**GREATER TULSA ASSOCIATION OF REALTORS®**

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**CONTRACT OF SALE OF REAL ESTATE  
VACANT LOT/LAND**

**CONTRACT DOCUMENTS.** The Contract is defined as this document with the following attachment(s):  
**(check as applicable)**

- Conventional Loan
- Seller Financing
- Assumption
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- Supplement
- Sale of Buyer's Property – Presently Under Contract
- Sale of Buyer's Property – Not Under Contract
- Townhouse Association
- Condominium Association

**PARTIES.** THE CONTRACT is entered into between:

\_\_\_\_\_ "Seller"  
and \_\_\_\_\_ "Buyer."

The Parties' signatures at the end of the Contract, which includes any attachments or documents incorporated by reference, with delivery to their respective Brokers, if applicable, will create a valid and binding Contract, which sets forth their complete understanding of the terms of the Contract. This agreement shall be binding upon and inure to the benefit of the Parties hereto and their respective heirs, successors and permitted assigns. The Contract shall be executed by original signatures of the Parties or by signatures as reflected on separate identical Contract counterparts (carbon, photo, fax or other electronic copy). The Parties agree that as to all aspects of this transaction involving documents an electronic signature shall have the same force and effect as an original signature pursuant to the provisions of the Uniform Electronic Transactions Act, 12A, Oklahoma Statutes, Section 15-101 et seq. All prior verbal or written negotiations, representations, and agreements are superseded by the Contract, which may only be modified or assigned by a further written agreement of Buyer and Seller.

The Parties agree that all notices and documents provided for in this contract shall be delivered to the Parties of their respective brokers, if applicable. Seller agrees to sell and convey by General Warranty Deed, and Buyer agrees to accept such deed and buy the Property described herein, on the following terms and conditions:

The Property shall consist of the following described real estate located in \_\_\_\_\_ County, Oklahoma.

**1. LEGAL DESCRIPTION.** \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Property Address \_\_\_\_\_ City \_\_\_\_\_ Zip \_\_\_\_\_

**Together with** all fixtures improvements, and all appurtenances, subject to existing zoning ordinances, plat or deed restrictions, utility easements serving the Property, **including** all mineral rights owned by Seller, which may be subject to lease, unless expressly reserved by the Seller in the Contract and **excluding** mineral rights previously reserved or conveyed of record (collectively referred to as "the Property").

**2. PURCHASE PRICE, EARNEST MONEY AND SOURCE OF FUNDS.** This is a CASH TRANSACTION unless a Financing Supplement is attached. The Purchase Price is \$ \_\_\_\_\_ payable by Buyer as follows: Buyer shall pay \$ \_\_\_\_\_ as Earnest Money within two (2) days after the last date of the signature of Parties to be deposited following receipt within three (3) banking days, and Buyer shall pay the balance of the Purchase Price and Buyer's closing costs at Closing. Upon execution of the Contract, the Earnest Money shall be deposited in the trust account of \_\_\_\_\_ or if left blank, the Seller's Broker's trust account, as part payment of the Purchase Price and/or Closing Costs.

**3. CLOSING, FUNDING, AND POSSESSION.** The Closing process includes execution of documents, delivery of deed and receipt of funds by Seller and shall be completed on or before \_\_\_\_\_, ("Closing Date") or not later than \_\_\_\_\_ days (five (5) days if left blank) thereafter caused by a delay of the Closing process, or such later date as may be necessary in the Title Evidence Paragraph of the Contract. Possession shall be transferred upon conclusion of Closing process unless otherwise provided below:

\_\_\_\_\_

In addition to costs and expenses otherwise required to be paid in accordance with terms in the Contract, Buyer shall pay Buyer's Closing fee, Buyer's recording fees, and all other expenses required by Buyer. Seller shall pay documentary stamps required, Seller's closing fees, Seller's recording fees, if any, and all other expenses required from Seller. Funds required from Buyer and Seller at Closing shall be either cash, cashier's check, or wire transfer.

4. **ACCESSORIES, EQUIPMENT AND SYSTEMS.** The following items, if existing on the Property, unless otherwise excluded, shall remain with the Property at no additional cost to Buyer:

- Key(s) to the Property
- Fences (including sub-surface electric & components)
- Mailboxes/Flag poles
- Propane tank(s), if owned
- Sprinkler systems & control(s)
- Exterior landscaping & lighting
- Entry gate control(s)
- Water meter, sewer/trash membership, if owned
- All remote controls, if applicable

A. **Additional Inclusions.** The following items shall remain with the Property at no additional cost to Buyer:

\_\_\_\_\_

B. **Exclusions.** The following items shall not remain with the Property:

\_\_\_\_\_

5. **TIME PERIODS SPECIFIED IN CONTRACT.** Time periods for Investigations, Inspections and Reviews and Financing Supplement shall commence on \_\_\_\_\_ (**Time Reference Date**), regardless of the date the Contract is signed by Buyer and Seller. The day after the Time Reference Date shall be counted as day one (1). If left blank, the Time Reference Date shall be the third day after the last date of the signature of the Parties.

6. **INVESTIGATING, INSPECTIONS AND REVIEWS.**

A. Buyer shall have \_\_\_\_\_ days (10 days if left blank) after the Time Reference Date to complete any investigations, inspections and reviews. If required by ordinance, Seller, or Seller's Broker, if applicable, shall deliver to Buyer, or Buyer's Broker, if applicable, within five (5) days after the Time Reference Date any written notices affecting the Property.

B. Buyer, together with persons deemed qualified by Buyer and at Buyer's expense, shall have the right to enter upon the Property to conduct any and all investigations, inspections and reviews of the Property. Buyer's right to enter upon the Property shall extend to Oklahoma-licensed Home Inspectors and licensed architects for purposes of performing a home inspection. Buyer's right to enter upon the Property shall also extend to registered professional engineers, professional craftsman and/or other individuals retained by Buyer to perform a limited or specialized investigation, inspection or review of the Property pursuant to a license or registration from the appropriate State licensing board, commission or department. Finally, Buyer's right to enter upon the Property shall extend to any other person representing Buyer to conduct an investigation, inspection and/or review which is lawful but otherwise unregulated or unlicensed under Oklahoma Law. Buyer's investigations, inspections, and reviews may include, but not be limited to, the following:

- 1) **Flood, Storm Run off Water, Storm Sewer Backup or Water History**
- 2) **Psychologically Impacted Property and Megan's Law**
- 3) **Environmental Risks**, including, but not limited to soil, air, water, hydrocarbon, chemical, carbon, mold, radon gas
- 4) **Use of Property.** Property use restrictions, building restrictions, easements, restrictive covenants, zoning ordinances and regulations, mandatory Homeowner Association and dues.
- 5) **Square Footage/Acreage.** Buyer shall not rely on any quoted square footage and shall have the right to measure or survey the Property.
- 6) \_\_\_\_\_

C. If, in the sole option of the Buyer, result of investigations, inspections and reviews are unsatisfactory, the Buyer may cancel the Contract by delivering written notice of cancellation to Seller, in care of Seller's Broker, if applicable, and receive refund of earnest money.

D. **EXPIRATION OF BUYER'S RIGHT TO CANCEL CONTRACT:**

- 1) Failure of Buyer to perform any investigations, inspections or reviews or to cancel the Contract within the time periods in INVESTIGATIONS, INSPECTIONS, and REVIEWS Provision shall constitute acceptance of the Property regardless of its condition.
- 2) After expiration of the time periods in INVESTIGATIONS, INSPECTIONS, and REVIEWS Provision, any square footage/acreage calculation of the Property, including but not limited to appraisal or survey, indicating more or less than quoted, shall not relieve the Buyer of the obligation to close this transaction.

7. **DELIVERY OF PROPERTY INSPECTION REPORTS AND TEST RESULTS.** Upon receipt by Buyer, in care of Buyer's Broker, if applicable, Buyer, or Buyer's Broker, if applicable, shall deliver to Seller, in care of Seller's Broker, if applicable, a copy of any and all written inspection reports obtained by the Buyer pertaining to all portions of the Property which are subject to Buyer's right of inspections.

8. **COST OF INSPECTIONS/REINSPECTIONS.** The cost of any and all inspections and reinspections shall be paid by the Buyer, unless prohibited by mortgage lender.

9. **RISK OF LOSS.** Until transfer of Title or transfer of possession, risk of loss to the Property, ordinary wear and tear excepted, shall be upon the Seller; after transfer of Title or transfer of possession, risk of loss shall be upon Buyer.

**10. ACCEPTANCE OF PROPERTY.** Buyer, upon accepting Title or transfer of possession of the Property, shall be deemed to have accepted the Property in its then condition. No warranties, expressed or implied, by Sellers, Brokers and/or their associated licensees, with reference to the condition of the Property, shall be deemed to survive the Closing.

**11. TITLE EVIDENCE.**

A. **BUYER’S EXPENSE.** Buyer, at Buyer’s expense, shall obtain:  
(check one)

**Commitment for Insurance of a Title Insurance Policy** based an Attorney’s Title Opinion which is rendered for Title Insurance purposes for the Owner’s and Lender’s Title Insurance Policy.

**OR**

**Attorney’s Title Opinion**, which is not rendered for Title Insurance purposes.

B. **SELLER’S EXPENSE.** Seller, at Seller’s expense, within thirty (30) days of Closing Date, will make available to Buyer the following (collectively referred to as “the Title Evidence”):

1) A complete and current surface-rights-only Abstract of Title, certified by an Oklahoma-licensed and bonded abstract company

**OR**

A copy of Seller’s existing owner’s title insurance policy issued by a title insurer licensed in the State of Oklahoma together with supplemental and current surface-rights-only abstract certified by an Oklahoma-licensed and bonded abstract company;

2) A current Uniform Commercial Code Search; and

3) Unless waived in subparagraph 11.C. by Buyer, a Mortgage Inspection Certificate prepared subsequent to the Time Reference Date by a licensed surveyor, which shall include a representation of the boundaries of the Property (without pin stakes) and the improvements thereon.

C. **LAND OR BOUNDARY SURVEY OR REPORT.** By initialing this space \_\_\_\_\_ Buyer agrees to waive Seller’s obligation to provide a Mortgage Inspection Certificate. Seller agrees that Buyer, at Buyer’s expense, may have a licensed surveyor enter upon the Property to perform a Land or Boundary (Pin Stake) Survey, in lieu of a Mortgage Inspection Certificate, that shall then be considered as part of the Title Evidence.

D. **BUYER TO EXAMINE TITLE EVIDENCE.**

1) Buyer shall have ten (10) days after receipt to examine the Title Evidence and to deliver Buyer’s objections to Title to Seller, or Seller’s Broker, if applicable. In the event that Title Evidence is not made available to Buyer, in care of Buyer’s Broker, if applicable, within the time specified in subparagraph 11 (B) the Closing Date shall be extended to allow buyer the ten (10) days from receipt to examine the Title Evidence and deliver any requirements to Title.

2) Buyer agrees to accept title subject to: (i) utility easements serving the property, (ii) building and use restrictions of record, (iii) set back and building lines, (iv) zoning regulations, and (v) reserved and severed mineral rights, which shall not be considered objections for requirements of Title.

E. **SELLER TO CURE TITLE REQUIREMENTS (IF APPLICABLE), POSSIBLE CLOSING DELAY.** Upon receipt by Seller, or in care of Seller’s Broker, if applicable, of any title requirements reflected in an Attorney’s Title Opinion or Title Insurance Commitment, based upon the standard or marketable title set out in the Title Examination Standards of the Oklahoma Bar Association, the Parties agree to the following:

1) Seller, at Seller’s expense, shall make reasonable efforts to obtain and/or execute all documents necessary to cure title requirements identified by Buyer; and

2) Delay Closing Date for \_\_\_\_\_ days (thirty (30) days if left blank), or a longer period as may be agreed upon in writing, to allow Seller to cure Buyer’s title requirements. In the event Seller cures Buyer’s objections prior to the delayed Closing Date, Buyer and Seller agree to close within five (5) days of notice of such cure. In the event that title requirements are not cured within the time specified in this Paragraph, the Buyer may cancel this Contract and receive a refund of earnest money.

F. Upon Closing, any existing Abstract(s) of Title, owned by Seller, shall become property of Buyer.

**12. TAXES, ASSESSMENTS AND PRORATIONS.**

A. General ad valorem taxes for the current calendar year shall be prorated through the date of closing, if certified. However, if the amount of such taxes has not been fixed, the proration shall be based upon the rate of levy for the previous calendar year and the most current assessed value available at the time of Closing.

B. The following items shall be paid by Seller at Closing: (i) Documentary Stamps; (ii) all utilities bills, actual or estimated; (iii) all taxes other than general ad valorem taxes which are or may become a lien against the Property; (iv) any labor, materials, or other expenses related to the Property, incurred prior to Closing which is or may become a lien against the Property.

- C. At Closing all leases, if any, shall be assigned to Buyer and security deposits, if any, shall be transferred to Buyer. Prepaid rent and lease payments shall be prorated through the date of Closing.
- D. If applicable, membership and meters in utility districts to include, but not limited to, water, sewer, ambulance, fire, garbage, shall be transferred at no cost to Buyer at Closing.
- E. Matters pertaining to commercial leases or agricultural leases or production, if applicable, shall be addressed in an attached addendum.
- F. If the Property is subject to a mandatory Homeowner’s Association, dues and assessments, if any, based on most recent assessment, shall be prorated through the date of Closing.
- G. All governmental and municipal special assessments against the property (matured or not matured), not to include Homeowner’s Association special assessments, whether or not payable in installments, shall be paid in full by Seller at Closing.

**13. ADDITIONAL PROVISIONS.**

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**14. MEDIATION.** Any dispute arising with respect to the Contract, shall first be submitted to a dispute resolution mediation system servicing the area in which the Property is located. Any settlement agreement shall be binding. In the event an agreement is not reached, the Parties may pursue legal remedies as provided by the Contract.

**15. BREACH AND FAILURE TO CLOSE.**

- A. **UPON BREACH BY SELLER.** If the Buyer performs all the obligations of Buyer, and if by the latest date specified for the Closing under Paragraph 3 of the Contract, Seller fails to convey the Title or fails to perform any other obligations of the Seller under this Contract, then Buyer shall be entitled to either cancel and terminate the Contract, return the abstract to Seller and receive a refund of the Earnest Money, or pursue any other remedy available at law or in equity, including specific performance.
- B. **UPON BREACH BY BUYER.** If, after the Seller has performed Seller’s obligations under this Contract, and if by the latest date specified for Closing under Paragraph 3 of the Contract, the Buyer fails to provide funding, or to perform any other obligations of the Buyer under this Contract, then the Seller may, at Seller’s option, cancel and terminate this Contract and retain all sums paid by the Buyer, but not to exceed 5% of the purchase price, as liquidated damages, or pursue any other remedy available at law or in equity, including specific performances.

**16. INCURRED EXPENSES AND RELEASE OF EARNEST MONEY.**

- A. **Incurred Expenses.** Buyer and Seller agree that any expenses, incurred on their behalf, shall be paid by the Party incurring such expenses and shall not be paid from Earnest Money.
- B. **Release of Earnest Money.** In the event a dispute arises prior to the release of Earnest Money held in escrow, the escrow holder shall retain said Earnest Money until one of the following occur:
  - 1) A written release is executed by Buyer and Seller agreeing to its disbursement;
  - 2) Agreement of disbursement is reached through Mediation;
  - 3) Interpleader or legal action is filed, at which time the Earnest Money shall be deposited with the Court Clerk; or
  - 4) The passage of thirty (30) days from the date of final termination of the Contract has occurred and options 1), 2), or 3) above have not been exercised; Broker escrow holder, at Broker’s discretion, may disburse Earnest Money. Such disbursement may be made only after fifteen (15) days written notice to Buyer and Seller at their last known address stating the escrow holder’s proposed disbursement.

**17. DELIVERY OF ACCEPTED OFFER OR COUNTEROFFER.** The Buyer and Seller authorize their respective Brokers, if applicable, to receive delivery of an accepted offer or counteroffer, and any related addenda or documents.

**18. NON-FOREIGN SELLER.** Seller represents that at the time of acceptance of this contract and at the time of Closing, Seller is not a “foreign person” as such term is defined in the Foreign Investments in Real Property Tax Act of 1980 (26 USC Section 1445(f) et. Sec) (“FIRPTA”). If either the sales price of the property exceeds \$300,000.00 or the Buyer does not intend to use the property as a primary residence then, at the Closing, and as a condition thereto, Seller shall furnish to Buyer an affidavit, in a form and substance acceptable to Buyer, signed under penalty of perjury containing Seller’s United States Social Security and/or taxpayer identification numbers and a declaration to the effect that Seller is not a foreign person within the meaning of Section “FIRPTA.”

**19. TERMINATION OF OFFER.** The above Offer shall automatically terminate on \_\_\_\_\_ unless withdrawn prior to acceptance or termination.

**20. DEFINITIONS.** For purposes of this Contract the following terms shall have the meanings as stated below:  
**“Buyer’s Broker”** shall mean the broker, broker associate or sales associate whose name appears on this Contract.  
**“Seller’s Broker”** shall mean the broker, broker associate or sales associate whose name appears on this Contract.  
**“Day” or “Days”** shall mean a calendar day, excluding only Federal holidays.  
**“Delivery”** shall mean the date any notice or communication required in the Contract is (i) hand delivered to a party or their respective Broker at the address listed in this Contract; or (ii) emailed to a party’s Broker to the email address listed in this Contract.

**21. EXECUTION OF PARTIES.**

**AGREED TO BY BUYER:**

On this Date: \_\_\_\_\_

\_\_\_\_\_  
Buyer's Printed Name

\_\_\_\_\_  
Buyer's Signature

\_\_\_\_\_  
Buyer's Printed Name

\_\_\_\_\_  
Buyer's Signature

**AGREED TO BY SELLER:**

On this Date: \_\_\_\_\_

\_\_\_\_\_  
Seller's Printed Name

\_\_\_\_\_  
Seller's Signature

\_\_\_\_\_  
Seller's Printed Name

\_\_\_\_\_  
Seller's Signature

**OFFER REJECTED AND SELLER IS NOT MAKING A COUNTEROFFER** \_\_\_\_\_, 20\_\_\_\_\_

\_\_\_\_\_  
Seller's Signature

\_\_\_\_\_  
Seller's Signature

**BROKERS**

**BUYER'S BROKER/ASSOCIATE:**

\_\_\_\_\_  
OREC Associate License Number

\_\_\_\_\_  
OREC Company Name

\_\_\_\_\_  
OREC Company License Number

\_\_\_\_\_  
Company Address

\_\_\_\_\_  
Company Phone Number

\_\_\_\_\_  
Associate Email

**SELLER'S BROKER/ASSOCIATE:**

\_\_\_\_\_  
OREC Associate License Number

\_\_\_\_\_  
OREC Company Name

\_\_\_\_\_  
OREC Company License Number

\_\_\_\_\_  
Company Address

\_\_\_\_\_  
Company Phone Number

\_\_\_\_\_  
Associate Email